



R. LEE CUNNINGHAM
Executive Vice President and Chief Operating Officer

R. Lee Cunningham serves as the executive vice president and chief operating officer for Marriott Vacations Worldwide. He is also a member of the company's executive committee.

Mr. Cunningham began his career with Marriott International as a front desk management trainee in 1982. For the next six years he progressed as he served in various front office positions in Atlanta; Scottsdale, Ariz.; Miami; Kansas City, Mo. and Washington, D.C.

In 1990, Mr. Cunningham became one of Marriott's first revenue management-focused associates and spent the next seven years in various property, regional and corporate revenue management roles, including leading the effort to bring Marriott's revenue management techniques to The Ritz-Carlton Hotel Company. In 1997, he joined Marriott's timeshare division as the vice president of customer service operations and revenue management, and later became the senior vice president of product supply management overseeing the optimization of Marriott Vacation Club's inventory in all its forms. This included the allocation and pricing of sales inventory and occupiable villas.

Mr. Cunningham is a graduate of the University of Nevada, Las Vegas where he earned his Bachelor of Science degree in hotel administration.

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