



**R. LEE CUNNINGHAM**  
**Executive Vice President and Chief Operating Officer**

**R. Lee Cunningham** serves as the executive vice president and chief operating officer for Marriott Vacations Worldwide. He is also a member of the company's executive committee.

Mr. Cunningham began his career with Marriott International as a front desk management trainee in 1982. For the next six years he served at Marriott hotels in Atlanta; Scottsdale, Ariz.; Miami; Kansas City, Mo. and Washington, D.C., with increased levels of responsibility at each assignment.

In 1990, Mr. Cunningham transitioned from the front office to revenue management becoming one of Marriott's first revenue management-focused associates. He spent the next seven years in various property, regional and corporate revenue management roles, including leading the effort to bring Marriott's revenue management techniques to The Ritz-Carlton Hotel Company following Marriott's acquisition of the brand in [1994]. In 1997, Mr. Cunningham joined Marriott's timeshare division as the vice president of revenue management and customer service operations, and later became the senior vice president of product supply management overseeing the optimization of Marriott Vacation Club's inventory, including the allocation and pricing of inventory for sale and for use by owners and guests. In 2007, he became executive vice president and chief operating officer for the Marriott Vacation Club and Grand Residences by Marriott brands in North America and the Caribbean. As the company evolved in 2011 and 2012, Mr. Cunningham's role expanded to include the remaining operations for the company in the Asia Pacific region, the European and Middle East region and The Ritz-Carlton Destination Club located in North America and the Caribbean.

Mr. Cunningham is a graduate of the University of Nevada, Las Vegas where he earned his Bachelor of Science degree in hotel administration.

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